

**MINUTES OF THE REGULAR MEETING
OF THE BOARD OF DIRECTORS
EL DORADO COUNTY FAIR ASSOCIATION, INC
Tuesday, April 28, 2026**

PRESENT: Kobervig, Carter, Bloxsom, Williams, Jones, Warden, Witherow and White

MANAGER: Kathy Dunkak

OTHERS: Amanda Koch

EXCUSED: Sanders, Forni-Feathers and Whitaker

1. Call to Order at 10:35 am

A. Pledge of Allegiance

B. Roll Call

C. Record verification of legal meeting notice. Dunkak authenticated the verification.

D. Determine Quorum. Kobervig and Dunkak determined that the quorum requirements were met.

2. Approve Agenda, Previous Minutes, Consent Items, and Correspondence items:

Correspondence #1 – Gold Star Veterans Award. A former member Arnold Newton was on the Fair Board in the late 1930's – 1940's before the WWII. Arnold and Cindy Oswald are creating an award for memorializing 60 local veterans of El Dorado County. They would like to give a presentation to the board introducing the award, give more information and are looking for sponsors. Dunkak was instructed to gather more information on Newton in previous minutes prior to making any commitments on having him come in to give a presentation.

Correspondence #2 – Letter of acceptance from Robert W/ Johnson. Financial review will be conducted on Thursday, April 30, 2026.

Williams moved that these items be approved. Warden seconded the motion. Motion carried.

3. Public Forum: None

4. Old Business: None

5. New Business: None

Directors sign up for Fair positions during Fair time. The binder will be passed around at lunch. Dunkak is looking for Preview Night and Fair bartenders. Kobervig mentioned that she has the displays on Highway 50 reserved to put up Fair signs. The spaces were reserved through the city. The time slot is the week before Fair. Kobervig will be out of town and is looking for help to have someone put them up. Kobervig also mentioned that the Rodeo might be interested in having signed up. Dunkak will reach out to Darlene to see if she is interested.

Review the proposed policy for Directors attending Conventions/ continuing education. Dunkak created a policy for the Board to review. As we know the next convention will be in Las Vegas in 2027. IAFE Convention is the weekend after Thanksgiving each year. It is a great conference that happens to have more educational sessions for the Directors than WFA. Dunkak mentioned that one thing she learned from the first convention is that most of the vendors in the trade show do not attend Fairs in California when in the East Coast. Williams asked what the current policy is. Dunkak answered that we do not have one. We used to not always have it in the budget to send multiple staff or directors but have been fortunate to be able to do so at this time. Kobervig said that if we have a tight year in the budget, we should limit the number of attendees and if we meet our goals anyone should be allowed to attend. Williams mentioned that if people are participating on the Board they should be allowed to go. Warden does not want a policy. She feels we are all volunteers and work very hard for the Fair. Therefore, we should be able to attend with the Fair paying the way. Witherow does not feel we need a policy but there should be guidelines. Carter said it was a great year and cool to have several board members attend. She feels it should be a year-by-year case. Warden mentioned we have a lot of new directors as to why several attended this past conference. Williams made a motion to amend the policy to add "budget dependent" to the first paragraph. White seconded the motion. Warden opposed and motion carried.

Potential disposition of the solar panels on Henningsen Arena. Dunkak was under the impression that the panels were going to cost a lot of money to dispose of, which was not the case. Kobervig called the company she is working with, and the disposal of the panels is included in the proposal for installation. Financial information has been requested prior to the proposal. Dunkak does not feel the financial information needs to be provided prior and would like to see a proposal before giving any further information. Kobervig will request the proposal with the information already provided. She stated the Federal Government has a huge incentive that is ending next year, if this is something we are going to do we need to do before then. It was mentioned that our savings is upwards of \$20,000 per year. However, most of the electricity used is in the evening during events when the solar is not being used. This agreement will be a lease and at the end the company will offer us a buyout prior to removal. Jones installed 8 panels, 1700 sqft which took about 5 hours on his roof for \$5500. Bloxsom asked if this is something the Fair can demo and box up to dispose. Then we can install it as this is a plug and play system. Kobervig mentioned replacing the inverters is very expensive, about \$70,000 which will need to be replaced. Dunkak mentioned that we will keep learning and pursuing what it will take to get solar. Currently the Grandstands are turned off. We will check the output on what the Henningsen is currently putting out.

6. Manager's Report

Dunkak discussed weather insurance for the Fair dates in 2017 we were paid \$24,200 for weather that reached 105. In

today's economy it would be around \$34,000. For the weather over 100 degrees the premium is \$38,000 and 103 degrees is \$16,000. In reviewing the historical weather for June, there were not that many days over 100 degrees. The expense outweighs the benefits. Warden mentioned that we are not in a financial situation so that we cannot pay our employees. We can afford to lose out on patrons not attending due to the weather and the premium is just too expensive. Jones said we need to think about the long term. Some years you will lose and some you will win. Dunkak mentioned that since 2022 our weather has been very comfortable.

Our financial review is set for this Thursday, April 28th.

We are looking for a Baking Department Head for Fair. If you know someone that might be interested, please have them reach out. Dunkak has created a "job" description for anyone that would like to pass it on.

Another big tree came down by Ray Lawyer. In the Fall Facilities have trimmed the tree back being proactive. Currently, we are getting bids. The estimated cost is about \$3,000 - \$4,000.

We sponsored the EDC April Chamber Luncheon. It was nice to see Scott and Kami there who were introduced as new members. Dunkak spoke on Fair and the need for bar volunteers and a baking department head.

Attended a City Council meeting once again to oppose the rezoning of the New Morning Court Parcel. It passes. Dunkak stayed and listened to the proposal to increase sewer rates. The reason is that we are all not paying for the water treatment plant that the State made the city install. Anyone living within the city can expect their rates to double over the next 5 years. Commercial is rated a little different, however I will be anticipating an annual increase as well.

Sgt. Schlag will not be doing the food for Preview Night this year and has referred it to Bloxson. Our max is 300, we have talked about in passing having hot dogs for the kids. The JLAC asked about including their top tier sponsors which will add about 25 more people.

At the Preview Night Dunkak would like to serve drinks out of the new "Old Hangtown Salon".

Dunkak was made aware of an exhibitor that may have a "stolen goat" participating at the Fair this year. She will refer to EDSO, Bloxson. He mentioned it would be a civil case but would make contact if needed.

7. Treasurer's Report

Dunkak mentioned our true up was \$67,000 which was around \$30,000 last year. Dunkak will start accruing the expense each month. The 2025 budgets vs actuals are included and completed.

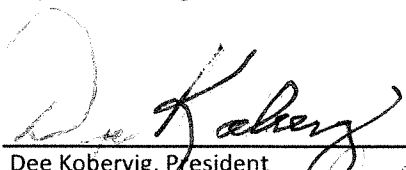
8. Ad Hoc Committee Chair Reports:

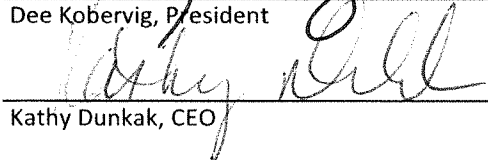
The Organ: White mentioned the meeting was interesting and Jones did a great job. Our focus is to find somewhere for the organ to go. It does not seem they are looking for a place. We would like to see the Organ to the Historical Society cheap. If we keep it, they will need to upkeep and get it done by a certain time or remove it. Kit has a meeting in mid-May to talk about moving or restoring. We will discuss it further and then bring it back to the board to make a plan. Warden mentioned that if we have an agreement there needs to be an "end" after we decide what is to be done. Jones mentioned that if we partner with them, we do not have full control. If we sell it then it turns into a lease which we can terminate and decides when it goes. A concern Jones has that if we remove and destroy the Organ, they will drag us through all social media channels. We need to avoid that.

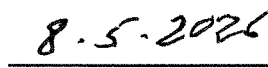
- 9. Directors To/From:** Witherow: This will be my last Board meeting as she is retiring and moving. A letter of resignation has been given to Kathy. I would like to have Jamie Pitts Garcia finish my term through the end of 2027. Jamie runs Miss El Dorado, MORE events and is very involved in the community. Kobervig made a motion and Warden seconded. Jones, White, Bloxson and Dunkak were all in Favor. Carter would like to see a "Board Development Committee" but does vote in Jamie as she trusts her fellow Board Members. Carter would like to bring in a group of people to potentially be elected versus someone electing. Williams is obtained and feels we should send letters to current members to see if anyone is interested and do interviews. He stated we must abide by the Brown Act.

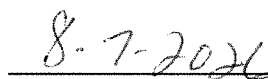
10. Closed Session (Property Negotiations)

Adjourn meeting at 11:50 am.


Dee Kobervig, President


Kathy Dunkak, CEO


Date


Date